



MEMBERSHIP BENEFITS ?

1. The Institute **PROVIDES TRAINING** at a discounted rate for members on property related topics.
2. We have a broker that's been a trustworthy source for the past 12 years and who protects the interest of IEASA Members in respect of **MEDICAL AID FUNDS** and **INCOME PROTECTION PLANS**.
3. The Institute, through the **COMBINED** and **INDIVIDUAL KNOWLEDGE** and **EXPERIENCE** of its **DIRECTORS** on property industry related matters, **GIVES ADVICE** on legal and ethical aspects of the industry – free of charge to its members.
4. The Institute provides **MEDIATION** and **ARBITRATION** in case of dispute - between its member estate agents only.
5. The Institute ensure **EXPOSURE** in the **MEDIA** for members through the 'Agent-of-the-year' competition.
6. Through **REGULAR** solar **FUNCTIONS**, the Institute creates the **OPPORTUNITY** for **NETWORKING** amongst members.
7. Assistance with NQF 4 & 5 Qualifications.
8. **WEBSITE** available for **INFORMATION, EVENTS, TRAINING** etc.
9. **TPN SEMINAR** discount up to 10%.
10. **SAPTG** special offers, either;
A full refund of his/her personal IEASA membership for that specific year (max R400), or
10% discount on the agency's 12 month debit order contract, or
20% discount on the agency's 12 month pre-paid contract, or
in the case of an individual agent joining – a special rate of just R185 inc VAT per month for a standard 12 month SAPTG membership.

If a new SAPTG subscriber is not yet a member of IEASA, then SAPTG will pay 50% (to a max of R180 inc VAT) of his/her personal first year's IEASA membership. This payment will be made to the relevant regional office.
11. The **IEASA Limpopo** via the **IEASA National** body has external affiliations on behalf of its members with;
DTI - DEPARTMENT OF TRADE AND INDUSTRY
EAAB - ESTATE AGENCY AFFAIRS BOARD – help with FFC queries
ICREA - INTERNATIONAL CONSORTIUM OF REAL ESTATE ASSOCIATIONS
WORLDPROPERTIES.COM (South African Estate Agents who are members of IEASA are now entitled to upload their properties for sale to WorldProperties.com and this give these homes exceptional international exposure)
12. The **IEASA Limpopo** via the **IEASA National** body remains constantly **IN TOUCH** with **NEW LEGISLATION**, which could affect the industry.